

EIT Health Business Plan Calls 2021

Innovation Projects

ANNEX 4: Best practices

1. Proposal preparation

- Build your networking and matchmaking profile on Connections and for any matchmaking events, so the other partners can clearly understand your assets, unique selling points and capabilities
- Make clear if you are a need owner and/or if you could provide knowledge and technology to address a need
- Join matchmaking meetings and any other opportunities to present your ideas and organisation
- Try to make your criteria for project's partner scouting as specific as possible
- Keep in touch with your CLC/InnoStars team in order to get to know better the network
- Use the EIT Health DISCOVER platform and additional resources to get an overview of other cutting-edge projects in the same area
- Check EIT Health's website for Success Stories to get to know prior and ongoing projects
- Don't wait until the deadline to develop your proposal and search for partners

2. Project execution

- Kick-off the project as early as possible
- Ensure you have identified all risks, compare with your proposal and update your risk management action plan if necessary
- Check the commitment and the expectations of entire partnership to avoid unexpected drop-outs. If necessary, facilitate quickly the replacement of partners
- Internally, inform your organisation that you will be implementing an EIT Health project and liaise with the departments whose expertise will be needed to support the implementation of the project in the best manner (e.g. legal, financial, marketing etc.)
- Start proceeding the PGA as soon as possible; try to involve major internal sponsors to get their buy-in and monitor the legal department to review the PGA document
- Follow up closely your duties regarding overall reporting to EIT Health such as interim updates, midterm reviews, fall amendment and annual reporting
- Create an annual project plan that includes your milestones, consortium meetings, official/mandatory EIT Health deadlines and facultative EIT Health events that fit to your own project.
- Keep aware of other EIT Health activities linked to Campus and Accelerator pillars; there is always a possibility to align with summer school, fellowship or bootcamps that can possibly solve some technical or business challenges in your project or simple scouting opportunity for new team members.